Board of Studies Meeting

Date: 07-04-2019

The meeting of the Board of Studies, School of Management Studies & Research was held on 7th April 2019 at 11.30 am. Members Present:

SI. No.	Name of the member	Role	Sign
	Dr. S. V. Patil		
1	Professor & HoD	Chairperson	Present
	KLE Tech. University, Hubballi		
	Dr. Satyajit Majumdar		Present
2	Professor		
	Tata Institute of Social Sciences, Mumbai	1	
_	Mr. Nagaraj Kulkarni		
3 .	Senior Rates Strategist	1 1	
	Standard Chartered Bank, Singapore		Donount
_	Dr. V. Vijaya.		Present
4	Associate Professor,		
	Indian Institute of Management, Tiruchirapalli	-	December
5	Mr. Shiv Turmari		Present
	Co-Founder & Director, ANALOGSEMI		
	Bangalore	-	
_	Dr. Deepankar Sinha,		
6	Associate professor	14	
-	Indian Institute of Foreign Trade, Kolkatta	Members	
	Dr. K. Kiran Kumar		Present online
7	Associate Professor,		
	Indian Institute of Management		
	Indore		<u> </u>
_	Mr. Gurubasavarya Hiremath		Present
8	Associate Professor		
	KLE Tech. University, Hubballi		
•	Mr. Nagaraj Navalgund	F	Present
9	Assistant Professor		1
	KLE Tech. University, Hubballi		
	Mr. Sagar Patil	4	Present
10	Assistant Professor		
	KLE Tech. University, Hubballi		
	Dr. Parag Patel,	Invitee	Present
11	Associate Dean, Undergraduate Programmes		
11	Amrut Mody School of Management (AMSOM)		
	Ahmedabad University		
	Mr. Girish Hiremath		Present
12	Manager	Alumni Member	
12	IVL Infovision Labs, Pune	*1	
	Ms. Sunita Laxmeshwar	Student Member	Present
13	VI Term MBA,	I	I

Professor and Head

School of Management Studies and Research K.L.E. Technological University,

HUBBALLI-580 031.

Minutes

The meeting of the BoS, School of Management Studies and Research was held on 7th April 2019 between 11.30 am to 5.00 pm in the Senate Hall, LHC, KLE Technological University, Hubballi.

Agenda:

- Welcome
- Briefing about the department activities
- Confirmation of minutes of the previous meeting
- Ratification
- Finalization of the scheme for the academic programme 2019-21 and the syllabus of 1st, 2nd and 3rd Term
- Finalization of the syllabus of 4th, 5th and 6th term for the academic programme 2018-20
- Finalization of BBA programme, scheme and content

Meeting was called to order at 11.45 am and a quorum was sufficient (except 2 members all were present. One member was participated through online (Google handout).

Agenda 1 : Briefing on academic activities of SMSR during 2018-19

Discussion : Head of the School presented

(Members complemented the team SMSR for the progress and appreciated the SIIT, RI

and RE track)

Agenda 2 : Confirmation of the minutes of the previous meeting

Resolution : BoS Confirmed the minutes of the previous BoS Meeting

Agenda 3 : Ratifications

Discussion : Chairman tabled the expected four ratifications and explained the necessity

Resolution : BoS admitted the ratifications and approved the same

Professor and Head School of Management Studies and Research K.L.E. Technological University, HUBBALLI-580 031.

Discussions:

BoS members reviewed the program scheme and contents of courses for the academic year 2019-20. Members reviewed the content of each course and sought for clarifications in some of the courses. Internal members provided clarifications. External members suggested some modifications as given in agenda 4 & 5.

Agenda 4: Finalization of the scheme for the academic programme 2019-21 and the syllabus of 1^{st} , 2^{nd} and 3^{rd} Term

BoS members approved the program scheme and contents of courses with following modifications to respective courses.

Employer Feedback:

Business Environment:

 Economics of informal economy (outsourcing) to be introduced. Use economic stories of informal sector

Teachers Feedback:

Financial Management:

· Crowd funding, venture capital financing, new valuation methods

Alumni Feedback:

Fundamental Communications:

• Include reflective writing

Operation Management

• Industry 4.0 is to be added

Professor and Head School of Management Studies and Research K.L.E. Technological University, HUBBALLI-580 031.

Agenda 5: Finalization of the syllabus of 4th, 5th and 6th term for the academic programme 2018-20

Resolutions:

BoS members approved the program structure and course content with following modifications to respective courses.

Employer Feedback:

Integrated Marketing Communication:

 The employers during the course of BoS advised us on relooking at the course content based on what is prevalent in the market. They asked us to add topics like decision making process, internet advertising, impact of internet advertisement on sales which are emerging areas in marketing management.

Industrial Marketing:

• Employers have felt that we should emphasize on industrial marketing because of its prominence given by the state and central government.

Product and Brand Management:

As India enters new markets and opened doors to MNC's to open shop in India. The emphasis
on product development in India is going to be growing. And hence focus needs to be product
and brand management for better acceptance in the market place.

Teachers Feedback

Integrated Marketing Communication:

 The teachers also felt that most students are inclined towards digital marketing seeing the success of companies like Flipkart, Amazon, Swiggy etc. They were also keen to add courses like marketing through multimedia, and mobile handled advertisements.

Product and Brand Management:

 Teachers felt that product management and brand management are areas where many companies want student to get employed. Currently brand management is handled as a part of integrated marketing communication. Because of the emphasis from the interviewing companies it was felt that focused course on product and brand management will help the student community.

Professor and Head

School of Management Studies and Research K.L.E. Technological University.

HUBBALLI-580 031.

International Financial Management:

Negative interest rates are here to stay

Integrated Marketing Communications:

Remove brand management content and focus only on Integrated marketing communication

Alumni Feedback:

Industrial Marketing:

• The alumni feel that based on their experience we need to emphasise on industrial marketing especially with the ideal of make in India becoming more and more prominent. Several MNS's are setting shop in India like Microsoft, Samsung, Nokia etc., and several industrial products given government subsidies like electrical vehicles. Therefore a new course focused on the above areas need to be introduced. This will incorporate Systematic approach to the management and control of supplier/customer relationships, interactive strategic marketing planning etc.

General suggestions				
Suggestions	Remarks			
Additional certificates need to be given to Research and Entrepreneurship courses	Will be considered on the basis of merit of work			
Theme based terms can be framed like SME, Technology, Rural and Retail etc	Is not operationally feasible			
A course on 'Indian business history' can be included	Will be considered for next academic year			
Develop case studies on SIIT	Will be considered			
Alumni connect should be taken as important activity	Connections in the form of meetings/talks/ interactions will be increased			
Series of special topics can be conducted	Will be looked in to the possibilities			
Business Ethics need to be included	Is being taught in the context (many courses)			
Need to bring critical thinking in the courses	Will be incorporated in the pedagogy			
Students competency study needs to be conducted in the context of placement	Research work is in progress			

Professor and Head chool of Management Studies and Research K.L.E. Technological University, HUBBALLI-580 031.

Agenda 6 : Discussion on BBA

BBA programme is being introduced for the first time. The broad frame work of the programme scheme and contents of courses of I year was tabled and requested the members for the inputs to position this programme on a different standing. Each member presented their views and following are the important points.

Dr. Vijaya

- BBA should have depth in courses relating to human behavior or Social sciences.
- Students can be allowed to work on part time basis
- Focus on exposure to various sectors
- Allow students to run an actual business for one year
- Observe-Do-Learn

Dr. Shivyogi T

- Study the present scenario of BBA programme in the region
- RI would be an differentiator
- Intense faculty training
- Minimum of 8 weeks of internships

Dr. Parag Patel

- Maintain high rigor in attendance, continuous evaluation and Pedagogy.
- · Credits hour need to be relooked
- Look for interdisciplinary courses
- LSRW
- Language labs
- Reduce Lectures in courses
- Create various tracks in last two to three terms Like in 3rd year, tracks can be Research, Entrepreneurship and Employability.
- Include SAPM in BBA curriculum
- Include arts as a 3 credit course

Dr. Majumdar

- Strong administrative foundation should be laid down
- It has to be all India programme
- It should be 100% residential programme
- Focus on electronic learning
- Assessment should be less through exams and more from CIE component

Professor and Head School of Management Studies and Research K.L.E. Technological University, HUBBALLI-580 031.

Term 1 to 3, content is good, delivery need to be focused

Perspective approach

- Social, Cultural, Economic, Technology, Rural and Urbun, Local, Geographical, Political, Religious thought, Language ability, Communication, Social Skills, Listening ability, Scientific enquiry, Art & Music, Sports, Numerical Capability, Costing, Accounting, Computing, Modern technology gadgets
- Remove Strategic Management from BBA curriculum.
- Students should be developed in
 - language ability: constructing right sentence
 - scientific ability:
 - appreciation for art and music
 - Numeric ability: basic accounting and costing
 - Computing ability
- Correspondence should be on digital platform
- E- assignment

Last terms need to focus on employability. The suggestions made were agreed by the members. The BoS has empowered the chairman to make necessary changes.

Professor and Head School of Management Studies and Research K.L.E. Technological University, HUBBALLI-580 031. REGISTRAR
KLE Technological University

Board of Studies Meeting - 2019-20

Date: 07 – 04 – 2019 Members Present:

SI. No.	Name of the member	Role	Sign
	Dr. S. V. Patil Professor & HoD KLE Tech. University, Hubballi	Chairperson	Low
2	Dr. Satyajit Majumdar Professor Tata Institute of Social Sciences, Mumbai		Jalo
3	Mr. Nagaraj Kulkarni Senior Rates Strategist Standard Chartered Bank, Singapore		
4	Dr. V. Vijaya. Associate Professor, Indian Institute of Management, Tiruchirapalli		And and
5	Mr. Shiv Turmari Co-Founder & Director, ANALOGSEMI Bangalore		Murale
6	Dr. Deepankar Sinha, Associate professor Indian Institute of Foreign Trade, Kolkatta	Members	
7	Dr. K. Kiran Kumar Associate Professor, Indian Institute of Management Indore		
8	Mr. Gurubasavarya Hiremath Associate Professor KLE Tech. University, Hubballi		Con
9	Mr. Nagaraj Navalgund Assistant Professor KLE Tech. University, Hubballi		Mary X
10	Mr. Sagar Patil Assistant Professor KLE Tech. University, Hubballi		di
11	Dr. Parag Patel, Associate Dean, Undergraduate Programmes Amrut Mody School of Management (AMSOM) Ahmedabad University	Invitee	quest

Professor and Head

School of Management Studies and Research K.L.E. Technological University, HUBBALLI-580 031.

12	Mr. Girish Hiremath Manager IVL Infovision Labs Pune	Alumni Member	Glash
13	Ms. Sunita Laxmeshwar VI Term MBA,	Student Member	Cuio

Professor and Head chool of Management Studies and Researd K.L.E. Technological University, HUBBALLI-580 031.