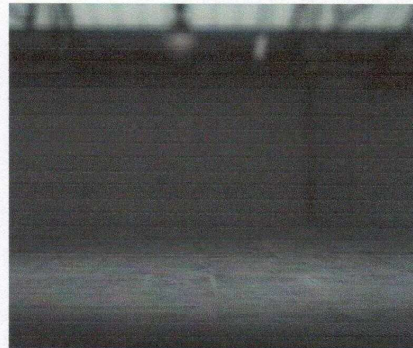


40. Workshop on Valuation Methods for Startups

Title: Workshop on Valuation Methods for Startups

Date: 19th November 2019

Banner/Brochure:



Workshop
on
Valuation
Methods

BY

ANAND KADAKOL

OLD SENATE HALL

19TH NOVEMBER 2019

10AM ONWARDS

Photo:



Details of the Event/Report:

Since Anand, was seeing more and more start-ups being ready to face the investor now, having a valuation for the startup and asking for the right money to the investor was essential during the pitch. With this intention, he held a workshop for all start-ups, and took them through nine different valuation models. He then asked all start-ups to work out the valuation of their own start-up and ask for the right funding to the investor during pitch before them. This was an essential component that was missing from all pitch decks of start-ups.

Number of Participants: 10 Startups

More about Resource Person:

Workshop on Valuation Methods for Startups

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DIRECTOR
CTIE
KLE-TECH

40. Workshop on Valuation Methods for Startups

Anand has over 26 years of experience in various industries spanning across many geographies across the world. For the last 16 years he has been involved in innovations in financial services sector where he established Fintech presence in global payments space in two leading banks, one in Malaysia at a Financial conglomerate called CIMB Group as Managing Director, of Global retail payments. He developed a highly successful product called Speedsend which was a leading payments service originating in many countries in South East Asia and South Asia.

Second one was with RakBank in UAE to establish a Fintech unit within the bank where he created and developed a very successful payment product branded as Rakmoneytransfer. While at RakBank he was one of the earliest innovators to use Blockchain technology in global payments business.

Span of operations for Anand during this 16 years tenure was South Asia, South East Asia and Middle East.

He also managed global payments business for a leading Fortune 500 company called Western Union in India, Nepal, Sri Lanka, Maldives, Singapore, Indonesia, Malaysia.

Apart from Payments Fintech experience Anand has diverse industry exposure. He worked in office equipments, garments, telecom, FMCG and B2B online business where in he was involved in creating products, building brands, marketing and leading teams. Anand had good understanding of these industries as well.

After 26 years of rich experience in corporate world Anand decided to plunge into something very radical to pursue a passion which he had throughout his life, Organic farming. He shifted his base to Dharwad, Karnataka from Dubai and indulged in developing an Organic Farm growing Organic Alphonso Mangoes and other products. These mangoes are now being sold directly to customer without any intervention from middlemen across India and exported to UAE. His passion is to extend this zero budget farming across many communities, develop intense afforestation in depleted forest areas, implement water retention and conservation projects. He wants to share and help other farmers in the region to adopt these which have been successfully implemented in his farm.

Anand's passion is not only in creating and building innovation but also developing, grooming and mentoring his team into great teams which delivered very successful products and remained to be highly engaged and empowered teams across companies. He wants to pursue development and mentoring of professionals and entrepreneurs and help them succeed in their respective ventures.

Currently Anand is based in Dharwad pursuing multiple passions apart from farming. His services are being used by financial institutions in payments fintech space, he has also authored a book titled iKrshna, published by Notion press. It's a story based on Krishna's life as a human being told in first person account, self narrative style.

EDUCATION

1993 KARNATAKA UNIVERSITY- Kousali Institute of Management Studies, Dharwad, India

Master of Business Administration.